

May 29, 2015

## **Metal One Group's New Management Plan 2016 (Fiscal 2015/2016)**

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Metal One Corporation (headquartered in Chiyoda-ku, Tokyo; President: Iwao Toide) followed today's press conference regarding its consolidated financial results for the year ending March 2015 with a briefing to provide an overview of its New Management Plan 2016 for fiscal 2015/2016.

■ [Metal One Group's New Management Plan 2016 \(Fiscal 2015/2016\)](#)

## Metal One Group’s Vision and Mission for 2020

**Vision in 2020**  
Sustainably growing corporate value  
to continue meeting the expectations and earning the trust of all stakeholders

**Achievements of Metal One Group in 2020**  
World’s NO.1 Integrated Steel Trading Company

Future Pull

## New Management Plan 2016 — Metal One Group Phase II (“Years of Change”) —

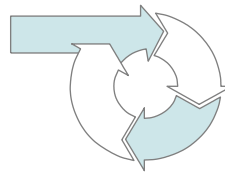
Core Concepts

1	Reconstruction of Earnings Base Through Revival of Trading Operations — <i>Back to basics</i>
2	Thorough Reshuffling of Portfolio & Effective Utilization of HR and Assets — <i>Enhance core competence</i>
3	Reform of Business Model — <i>Challenge towards innovative change</i>
4	Strengthening of Workforce — <i>Empower human resources</i>
5	Upgrading of Consolidated Management Platform — <i>Reshape “Solid” management fundamentals</i>

### Business Strategy

**(1) Operations:** Stimulate a positive cycle of trade and investment.

**Trade**  
(Broaden Market Access)



**Investment**  
(Establish Market Presence)

### (2) Key Domains

<b>Markets / Customers</b> Automobiles, Energy, Infrastructure, Strategic Business Partners, etc.	×	<b>Functions</b> Distribution & Processing, Financing, Total Organizer Solutions	×	<b>Regions</b> <u>Key Strategic Regions</u> (Japan, NAFTA, China, Thailand, Indonesia) <u>Frontier Regions</u> (India, Sub Sahara)
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### Upgrading of Consolidated Management Platform

- ✓ **Upgrade globally based consolidated management platform to achieve Metal One’s vision in 2020.**
  - 1) Introduce SBU System and business strategy execution protocols.
  - 2) Enhance risk management structure.
  - 3) Oversee management on consolidated basis.
  - 4) Strengthen HR Management